## ViraTherapeutics





I WANT MEDLIFELAB TO BECOME A PLACE
THAT SUPPORTS AND GUIDES INNOVATORS
THROUGHOUT THEIR JOURNEY ...



... BECAUSE 15 YEARS AGO, WHEN I
PLANNED TO START A MEDICAL START-UP,
NO ONE AT THE UNIVERSITY UNDERSTOOD
WHAT IT TOOK.



WE DIDN'T HAVE ACCESS TO CORE

FACILITIES, SO WE RENTED AN OLD OFFICE

BUILDING AND FURNISHED IT WITH LAB

EQUIPMENT THAT WAS DESTINED

FOR THE JUNKYARD.



TO SECURE **FUNDING** WAS ALSO DIFFICULT. I INITIALLY INVESTED MY OWN MONEY.



IN AUSTRIA, THERE'S A SIGNIFICANT GAP
BETWEEN APPLIED RESEARCH AND CLINICAL
PRODUCT DEVELOPMENT. WITHOUT AN
INDUSTRY PARTNER THIS GAP CAN FEEL
NEARLY IMPOSSIBLE TO BRIDGE.



IN THE END, OUR START-UP VIRAT BECAME
SUCCESSFUL, ESPECIALLY BECAUSE OF OUR
COLLABORATION WITH BOEHRINGER
INGELHEIM THAT, IN THE LONG RUN,
ACQUIRED THE COMPANY.



TODAY, IT IS MUCH EASIER FOR INNOVATORS!

AT MEDLIFELAB YOU WILL GET EXPERT GUIDANCE

TO CHALLENGE BUREAUCRATIC HURDLES, ACCESS

TO CORE FACILITIES, AND, MOST IMPORTANTLY,

CONNECTION TO A STRONG NETWORK!



INNOVATORS DON'T FIT INTO MOLDS!

AT MEDLIFELAB EACH PROJECT RECEIVES

INDIVIDUAL SUPPORT TO DRIVE FORWARD

MEDICAL INNOVATIONS THAT TRULY

BENEFIT HUMANITY!